

Message Text

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PAGE 01 BAGHDA 00556 020815Z
ACTION NEA-10

INFO OCT-01 AF-08 EUR-12 ISO-00 CIAE-00 COME-00 EB-08
INR-07 LAB-04 NSAE-00 SIL-01 TRSE-00 H-01 L-03
OMB-01 SS-15 SP-02 /073 W
-----021852Z 028451 /66

R 020723Z APR 77
FM USINT BAGHDAD
TO SECSTATE WASHDC 4348
USDOC WASHDC
INFO AMEMBASSY ABU DHABI
AMEMBASSY ALGIERS
AMEMBASSY AMMAN
AMEMBASSY BEIRUT
AMEMBASSY CAIRO
AMEMBASSY DAMASCUS
AMCONSUL DHAHRAN
AMEMBASSY DOHA
AMEMBASSY JIDDA
AMEMBASSY KHARTOUM
AMEMBASSY KUWAIT
AMEMBASSY LONDON
AMEMBASSY MANAMA
AMEMBASSY MUSCAT
AMEMBASSY SANA
AMEMBASSY TEL AVIV
AMEMBASSY TRIPOLI

C O N F I D E N T I A L BAGHDAD 0556

E.O. 11652: GDS
TAGS: ETRD, PFOR, IZ
SUBJECT: BOYCOTT ISSUES CAUSING DECLINE IN U.S. TRADE WITH
IRAQ

(A) BAGHDAD 0489, (B) BAGHDAD 0455, (C) BAGHDAD 0421

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1. DURING THE FIRST FOUR MONTHS IN 1977, THE NUMBER
OF VISITS TO USINT BY REPRESENTATIVES OF U.S. FIRMS,
INCLUDING THOSE ENGAGED IN PRIVATELY SPONSORED
TRADE PROMOTION EVENTS, HAS DECLINED BY APPROXIMATELY
45 PERCENT. ACCORDING TO OUR CONTACTS, PRINCIPAL
REASONS FOR THIS DECLINE ARE THE PROBLEMS CREATED
FOR U.S. FIRMS BY THE PROPOSED ANTI-BOYCOTT LEGIS-

LATION AND BY THE IRAQI REACTION TO THE PROPOSED
LEGISLATION.

2. IRAQI REGISTRAR OF COMPANIES TOLD USINT
OFFICER THAT ONLY 4 OR 5 U.S. COMPANIES HAD
REGISTERED AN AGENCY AGREEMENT WITH HIS OFFICE
OUT OF A TOTAL OF 1500 AGREEMENTS NOW FILED
BY FOREIGN FIRMS. PRINCIPAL REASON FOR THE
SMALL NUMBER OF U.S. FIRMS WAS THE REQUIREMENT FOR
BOYCOTT LANGUAGE IN REGISTRATION STATEMENT.

3. COMMENT: AS REPORTED IN BAGHDAD 0421, GOVERNMENT
OF IRAQ IS PREPARED TO ACCEPT U.S. LEGISLATION
BANNING DISCRIMINATION ON GROUNDS OF RACE,
RELIGION, OR NATIONAL ORIGIN, BUT IS DEFINITELY
UNWILLING TO ACCOMMODATE TO U.S. LEGISLATION THAT
GOES BEYOND THESE PRINCIPLES. PROHIBITION ON
SUPPLYING BOYCOTT-RELATED INFORMATION ON INVEST-
MENTS OR LICENSING AGREEMENTS IN ISRAEL, IF MADE
INTO LAW, WILL BE PARTICULARLY SERIOUS OBSTACLE
TO U.S.-IRAQI TRADE. SINCE ALMOST ALL
OF THIS INFORMATION IS ALREADY IN PUBLIC DOMAIN,
REFUSAL TO PERMIT COMPANIES TO REPLY TO QUESTION-
NAIRES WILL BE VIEWED BY IRAQIS AS
ANTI-ARAB BIAS ON PART OF USG.

4. IRAQ IS UNDERTAKING \$40 BILLION DEVELOPMENT
PROGRAM OVER NEXT FIVE YEARS. U.S. COMPANIES
AND U.S. LABOR FORCE ARE BEING SQUEEZED OUT
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OF ANY PARTICIPATION IN THIS PROGRAM BY PROPOSED
ANTI-BOYCOTT LEGISLATION THAT GOES FAR BEYOND
THE PROHIBITION OF DISCRIMINATION BASED ON
RACE, RELIGION, OR NATIONAL ORIGIN.
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Message Attributes

Automatic Decaptioning: X
Capture Date: 01-Jan-1994 12:00:00 am
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Current Classification: UNCLASSIFIED
Concepts: TRADE, BOYCOTTS
Control Number: n/a
Copy: SINGLE
Sent Date: 02-Apr-1977 12:00:00 am
Decaption Date: 01-Jan-1960 12:00:00 am
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 22 May 2009
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1977BAGHDA00556
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Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: GS
Errors: N/A
Expiration:
Film Number: D770115-0225
Format: TEL
From: BAGHDAD
Handling Restrictions: n/a
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ISecure: 1
Legacy Key: link1977/newtext/t19770496/aaaadfx.tel
Line Count: 102
Litigation Code IDs:
Litigation Codes:
Litigation History:
Locator: TEXT ON-LINE, ON MICROFILM
Message ID: f28b8bab-c288-dd11-92da-001cc4696bcc
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Original Classification: CONFIDENTIAL
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Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
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Subject: BOYCOTT ISSUES CAUSING DECLINE IN U.S. TRADE WITH IRAQ (A) BAGHDAD 0489, (B) BAGHDAD 0455, (C) BAGHDAD 04
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